



@ inigo.fuertes.ballesteros@gmail.com

+34 683 475

INIGO FUERTES BALLESTEROS

PROFESSIONAL SUMMARY

Professional with excellent organizational skills and extensive experience in the sector. I am characterized by being a hardworking individual who provides great customer service, including resolving potential issues. I am seeking a new job opportunity to develop my career.

EDUCATION

09/2019 - 09/2020

Master of Science in Superyacht Design : Naval Architecture and Engineering

Southampton Solent University - Southampton, UK

- Graduated with "Distinction", achieving the highest grade of the year.
- Master focused on naval engineering of vessels classified as "superyachts," over 500 GT.

09/2016 - 06/2019

BEng (Hons) Yacht and Powercraft Design : Naval Architecture and Engineering

Southampton Solent University - Southampton, UK

- Graduated with "First Class Honours."
- Degree validated in Spain as "Ingeniero Técnico Naval" (Technical Naval Engineer) specializing in marine structures.

WORK HISTORY

06/2021 - Actual

Manager

Ipar Yachts - Getxo, Basque Country

- Supervision of the construction and repair of vessels and boats.
- Coordination and follow-up of naval maintenance projects.
- Preparation of technical reports and improvement recommendations.
- Development of designs and operational plans.
- Management of relationships with clients, suppliers, and authorities in the naval sector.
- Negotiation and closure of commercial agreements with clients and suppliers.
- Identification of business opportunities and prospecting for new clients.

SKILLS

- Ability to handle multiple projects, contracts, and inquiries simultaneously.
- Strong communication, organization, and listening skills.

LANGUAGES

Spanish: Idioma nativo

English: C2

Expert

ADDITIONAL INFORMATION

- Driver's license B
- Spanish "Licencia de Patron de Yater" (Yacht Master License)